

**THE CHARTERED INSTITUTE OF LOGISTICS AND TRANSPORT  
ANNUAL REPORT AND ACCOUNTS  
YEAR ENDED 30 SEPTEMBER 2019**

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**PRESIDENT'S REPORT**

It has been a huge privilege, and a great pleasure for me to serve as President of our organisation in its centenary year. I would like to thank all those who have supported me in the role, and who have helped to make this a truly memorable year. In particular, I thank Keith Newton, the Secretary General, and the CILT International Trustees, who have worked so hard to make the year a success.

This year marked 100 years of the Institute as we were founded on 3<sup>rd</sup> November 1919 at the Savoy Hotel in London by a group of transport professionals who wanted to establish and share professional values & knowledge in our industry. It was very fitting that the celebrations in the year culminated in a gathering of 100 senior members at the same Savoy Hotel on the actual birthday of the Institute.

My observation at the start of my Presidency was that CILT is a remarkable organisation, a reassuringly constant presence in an ever-changing world. I declared that our task for the Centenary year was to celebrate our heritage, but we also rededicate our Institute to our core values, and to the task of upholding them for the next 100 years.

We have certainly celebrated the organisation globally during the year. Celebratory dinners were held in New Zealand, North America, Hong Kong, Ireland and Australia, and elsewhere too. The gong was struck in our honour at the Colombo Stock Exchange, cake was served at the Karachi Defence Authority Club and guests enjoyed cocktails at the Silver Springs Hotel, Bugolobi in Uganda. Conferences were held in Lagos, Delhi, Nur-Sultan and Lusaka. I mention only a few, as there were too many to detail here. But just the mention of these places and events gives you some idea of the diversity, reach and strength of this organisation.

We began the year with the Africa Forum in Zimbabwe as the first of our internationally sponsored events and finished with the 6<sup>th</sup> China conference in Shijiazhuang. In the middle was our Manchester International Convention held in June and hosted, as the original drivers of the creation of the Institute, by CILT UK. It was a splendid event and over 300 delegates from 25 countries attended.

The Convention marked a significant announcement for the next 100 years. Paul Sainthouse, the CILT UK President, and I, announced the coming together organisationally of CILT UK and CILT International with the aim of creating a new Institute for a new Era. This task has now started and will be largely focused on combining resources to allow investment in education & membership services globally. The organisational and structural changes will be UK based as we seek to bring the governance and organisational capability of the two charities together. The country relationships remain unchanged. The benefits will be the creation of a Global Institute for a Global Profession with joined up funds and people to launch the start of a bright future & the foundation for CILT for the next 100 years.

**Sir Peter Hendy, CBE, FCILT**



**President  
CILT International  
Chartered Institute of Logistics and Transport**

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**TRUSTEES' REPORT**

The trustees present their report and the audited financial statements for the 12 months period ended 30 September 2019.

The financial statements comply with the Institute's Charter and Byelaws, the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Ireland (FRS 102) which was effective from 1 January 2016.

**Purpose**

Our Royal Charter states our purpose is to "promote, encourage and co-ordinate the study and advancement of the science and art of transport and logistics in all its forms".

**Activities**

To achieve our purpose, we provide knowledge on a worldwide basis to people entering, working and connected with the logistics and transport professions. Our members work in a number of areas including global supply chains, freight transport, passenger transport, international trade and infrastructure and planning. Their professional activities utilise multiple modes of transport, engage with commercial and public sector organisations and cross international borders. All of them play an important part in the design, implementation, operation and optimisation of networks and services for the time related positioning of resources. Our members gain knowledge by pursuing accredited professional educational programmes that lead, with appropriate management experience, to recognised professional qualifications.

We seek to:

- Supply excellent people throughout their career to our professions
- Share best practice with fellow professionals
- Support lifelong learning with continuing professional development
- Work with accredited educators and trainers to provide learning and practical research
- Promote holistic logistics and transport policy to shape our communities and economies

We do this by:

- Having stimulating meetings, lectures, exhibitions and visits
- Distributing useful information promptly in a variety of formats
- Building an international network and facilitating beneficial links between members
- Encouraging energetic young members
- Celebrating our members' successes
- 

**Financial Review**

The position for the period was an unrestricted fund net contribution before investment gains of £20k (2018 gain was £5k). The organisation has a total of £370k (in 2018 was £338k restated) of unrestricted funds, which is within the reserves policy target.

Educational income for the year at £471k was up considerably on the previous year of £285k with the first full year of the change in revenue recognition. This was largely led by continued strength in our key Africa markets and the addition of a number of new providers and countries. Kazakhstan contributed an additional £55k of income based on education from a pioneer project in the five Central Asia states partnering with our new CILT there and an international partner. Education margins improved significantly with the additional income to £123k from £55k in the previous year.

Subscription and fees income increased to £133k (£117k in 2018) with the overall slight membership increases and the increase in the fee rate. Governance costs were £125k compared to 2018 of £71k. This was driven by the activities for the centenary year in support of preparation for the Convention, the China conference and the Savoy event. Secretary General, presidential and VP costs of £105k compared to £95k in 2018 primarily due to a slight increase in IVP activity and direct support for the regions and countries.

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**Achievements, measures of success and plans and strategies**

The year focused on celebrating the centenary of the Institute and creating the plans and organisation for a “New Institute for a New Era”. At the Manchester Convention the intent to bring the charities and resource (financial and people) of both CILT International and CILT UK were announced. The second half of the year has seen the creation of a nine-track plan and development work in a number of those tracks. This will enable us to present the Institute as a single facing global body and better support investments in education and membership across the world. The challenges facing the Institute in the world are large but the opportunities to build on our brand and our reputation are greater. In the developed economies, we again saw falls in membership in the UK, New Zealand, Ireland and Australia but encouraging in 2019 North America saw an increase in membership for the first time since 2016. These falls are being matched by significant growth in membership in a number of countries so that overall our membership globally grew slightly. (Membership numbers are based on annual submissions received in January 2019 and taken on June 30<sup>th</sup> 2018). Nigeria grew membership by over 30% in the year and became the second largest country after the UK in terms of members. Sri Lanka, Malaysia and Ghana were other countries with double-digit membership growth in the period.

Importantly our focus on diversity and encouraging wider participation in our Institute has continued with a vibrant global WiLAT and YP organisation. Aisha Ali Ibrahim stood down as the WiLAT Global Convenor in June and the Institute recognised in Manchester the huge contribution she made in being at the heart of the creation of WiLAT and growing the work globally from an initial small base in Nigeria. Dr Dorothy Chan has succeeded Aisha as Global Convenor. Elliot Price as Global Convenor for the YP's has led the thinking and the name change to Next Generation, which will roll out in 2020.

**Status and trustees' meeting**

The Chartered Institute of Logistics and Transport (CILT) is an incorporated charity governed by its Royal Charter and Byelaws. It is registered as a charity in England and Wales, registered number 313376. The trustees of CILT, appointed by the Council hold the following offices: President, President-Elect as Chair of the International Management Committee, two UK domiciled Vice Presidents, Honorary Secretary, Honorary Solicitor and Honorary Treasurer. The trustees must meet a minimum of once a year, but in practice meet at least quarterly. The governing documents of CILT are its Royal Charter and Byelaws. Changes to these documents require the approval of the Privy Council, subsequent to the agreement of the voting members of CILT. The Royal Charter was granted in 1926. The byelaws were most recently revised in April 2010.

The supreme governing body of CILT is the Council, known as the **Council of Trustees (CoT)**, which comprises the President, the President-Elect, two International Vice Presidents resident in the UK, the Honorary Treasurer, Honorary Solicitor and Honorary Secretary. The President chairs the CoT.

CoT appoints the President and President-elect, each of whom serves a two-year term of office and approves the appointment of the International Vice-Presidents, who ordinarily serve a three-year term, which the CoT may agree to extend. CoT also appoints the Honorary Trustees who serve three-year terms, which can be extended for another term.

The trustees maintain an up-to-date knowledge of the responsibilities of being a charity trustee and CILT carries indemnity insurance in respect of their role as trustees. CILT's liabilities are limited in the Charter and Byelaws to the level of £1 per member.

**Key Management Personnel**

The trustees consider the council of trustees and the senior management team (Secretary-General and Finance Director) comprise the key management personnel of CILT in charge of directing and controlling, running and operating the charity on a day-to-day basis. The remuneration for the Secretary General is set at the annual budget review and agreed by both the IAC and IMC. Remuneration rates remained at previous year's levels. All trustees give of their time freely and no trustee received remuneration in the year.

**International Council**

International Council comprises representatives of the Territorial Organisations (TOs) and International Branches (IBs) established around the world. The International President chairs the International Council. It is the forum for the representatives of all members of CILT to;

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- Develop CILT's global strategy
- Establish professional membership and ethical standards
- Establish international standards for professional education and continuing professional development
- Confirmation of the appointments of the Council of Trustees.

It meets once a year at CILT International Convention.

**International Management Committee (IMC)**

IMC is charged with implementing the strategy developed by the International Council and ensuring the effective administration of CILT's day-to-day business. IMC comprises the President and President-elect, the International Vice Presidents and the Honorary Officers. The Secretary-General is a non-voting member of IMC. IMC must meet a minimum of twice per year but in practice meets quarterly. The President-elect usually chairs the IMC but in the coming year as we review Trustee and Committee structures, the IVP for the UK and Chair of CILT UK, Alan Jones, will take on the Chairmanship of the IMC.

**International Audit Committee (IAC)**

IAC is charged with the oversight of CILT's activities to ensure they meet the requirements of charity law, financial management best practice and comply with statutory accounting requirements. It is also responsible for the management of CILT's funds and investments. IAC meets a minimum of twice per year in addition to meeting the CILT's auditors. In practice, the meetings reflect the cycle of meetings of trustees and IMC. The Honorary Treasurer chairs IAC.

**International Education Sub Committee (IESC)**

The IESC is the governing body for education internationally ensuring the aims and objectives of the organisation in creating programmes and materials to deliver training and education in logistics and transport in global markets. It is responsible for setting standards on education including ensuring accreditation, moderation, examination and certification standards meeting defined and appropriate quality standards. A Trustee chairs the IESC and this currently is Jan Steenberg.

**International Membership Sub Committee (IMSC)**

The IMSC is the governing body for membership standards internationally. It ensures that membership standards are defined and adhered to globally. Individual membership questions on interpretation and on adherence to standards can be referred to the IMSC. The Membership Guidelines document is the reference document for the organisation.

**The International Secretariat**

The CoT appoints a Secretary General, who is the senior executive officer of CILT. The Secretary General is charged with managing the affairs of CILT and the Secretariat and is accountable to the CoT.

Significant support is provided by certain territorial organisations, namely;

- CILT(UK) which provides finance administration, including education finance, treasury, company secretary and legal services
- CILT Hong Kong, which manages the administration of membership worldwide.

The other principal officer is the Director of Finance, who is also the Director of Finance of CILT (UK). In this capacity, he reports to the Secretary-General and attends meetings of the IMC and IAC.

**The International Family**

CILT has members working in more than 100 countries. There are like-minded organisations formed by our members in 35 countries. These are either territorial organisations or branches formally recognised by the Council of Trustees. They are responsible for representing the interests of CILT and its members in the relevant territory.

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The delegated powers and responsibilities of the Territorial Organisations are set out in CILT's byelaws. These organisations are legally and financially independent of CILT. However, the trustees retain the power to withdraw recognition should the conduct of the territorial organisation be in breach of, or inconsistent with, CILT's Royal Charter and Byelaws.

Institute Branches are established by resolution of the Council of Trustees, which will determine the nature and extent of any delegation of powers on a case-by-case basis, with the Secretary-General having oversight of their activities. Both the Territorial Organisations and CILT Branches may use the word "*Chartered*" in their name and use the International brand and logo of CILT, subject to the Byelaws.

**Public Benefit**

In setting the objectives, planning the activities, and reporting on the performance of the charity the trustees have given careful consideration to the Charity Commission guidance on public benefit. Efficient logistics and transport operations have a positive impact on all our communities. Mobility facilitates trade, provides access to services and improves communications. By disseminating knowledge about logistics and transport, we have a constructive influence on communities, business and social activities.

We also ensure our members, and the diverse communities we serve, are more aware of the responsibilities our professions bear for the environmental impact of logistics and transport activities and the contribution we can make to sustainable development – maximising efficiency to minimise carbon footprint and costs.

At the end of September 2019 there were 2,227 students registered in the financial year to study CILT International Professional qualifications, short courses, endorsed programmes and other training associated with CILT. In addition, CILT supports Aspire, a careers foundation that provides financial support to those who would otherwise be unable to access professional development education in Logistics and Transport. Aspire is administered as part of CILT (UK).

**Trustees' Responsibilities Statement**

The trustees are responsible for the preparation of financial statements for each accounting year that give a true and fair view of the state of financial affairs of CILT as of the end of the year, and of the result for the year.

In preparing those financial statements the trustees are required to:

- Select suitable accounting policies and then apply them consistently
- Make judgements that are reasonable and prudent
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on a going concern basis unless it is inappropriate to presume that CILT will continue in business.

The trustees consider that they have complied fully with these requirements in preparing the financial statements on pages 13 to 20. The trustees have responsibility for ensuring that CILT keeps accounting records which disclose with reasonable accuracy the financial position of CILT at any time and which enable them to ensure that the financial statements comply with the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2016) (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The trustees have general responsibility for taking such steps reasonably open to them to safeguard the assets of CILT and to prevent and detect fraud and other irregularities. The trustees have taken all the necessary steps to make us aware, as trustees, of any relevant audit information and to establish that the auditors are aware of the information.

**Risk Management**

CILT's strategic review has produced a plan setting out the major opportunities available to the charity and the risks to which it is exposed. The Trustees monitor progress against the strategic objectives set out in the plan that is reviewed annually.

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**Reserves Policy and Unrestricted Funds**

Unrestricted funds, represented by the General Fund, are those utilised by the trustees without specific conditions imposed upon them except for the imperative that they are used for the furtherance of CILT's charitable objectives.

These funds represent the free reserves of the charity. The trustees have considered the appropriate level of free reserves together with the incidence of costs within the General Fund.

The trustees have decided that free reserves will be targeted to fall within an acceptable operating range of a minimum of the equivalent of six month's annual expenditure and a maximum of the equivalent of two years' annual expenditure as disclosed in the latest audited accounts.

The year-end general fund balance is £225k, which represents > 6 months of the budgeted 2019 annual expenditure, and the trustees consider this level of reserves to be sufficient for the continuing operations of the charity. The trustees note that over 90% of the investments held can be realised into liquid funds within 24 hours.

**Website**

The trustees are responsible for the corporate and financial information included on the CILT website.

**Endowment Funds**

In November 2002, The Charity Commissioners for England and Wales approved a new endowment fund for CILT. Like its predecessors, income from the fund is used in the furtherance of CILT's principal charity objective of education. Further details are set out in Note 10 to the accounts. Investec Wealth and Investment have managed CILT's investments since September 2011.

**Investment Power and Policy**

Our Royal Charter or Byelaws do not restrict CILT's investment powers. We have granted discretionary powers to the investment manager, Investec Wealth and Investment.

The investments are classified as fixed assets and are held to provide income to CILT with medium risk. To achieve this objective, the fund manager now holds two diversified portfolios of suitable investments. Changes in the investment portfolio are set out in Note 7 to the accounts.

**Auditors**

A resolution to reappoint Mazars LLP as auditors will be proposed at the forthcoming Annual General Meeting.

**Trustees**

The following trustees have served during the year:

Kevin Byrne  
Sir Peter Hendy  
Alan Jones  
Rupert Nichols  
David Pugh  
Stephen Rinsler  
Jan Steenberg  
Dato Radzak Malek

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**Officers**

The following officers have served during the year:

Presidents	Kevin Byrne	Ireland (until Dec 31 <sup>st</sup> 2018)
	Sir Peter Hendy	UK (from Jan 1 <sup>st</sup> 2019)
President Elect & Chair of IMC and IVP	Dato Radzak Malek	Malaysia (from Jan 1 <sup>st</sup> 2019)
International VPs		
	Jan Steenberg	UK
	Alan Jones	UK
	Neville Binning	Australia (until 14 Sept 2019)
	Fiona Knight	New Zealand (from 14 Sept 2019)
	Romesh David	Sri Lanka
	Gilles Legault	Canada (until 4 November 2019)
	Tom Maville	Canada (from 4 November 2019)
	Sunny Ho	Hong Kong
	Francis Ehiguese	Nigeria
	Finbarr Cleary	Ireland
	Chief Teete Owusu-Nortey	Chair Africa Forum (until April 4 <sup>th</sup> 2019)
	Dr Newton Demba	Chair Africa Forum (from April 4 <sup>th</sup> 2019)

Honorary Solicitor	Rupert Nichols
Honorary Treasurer	David Pugh
Honorary Secretary	Stephen Rinsler
Secretary General	Keith Newton
Director of Finance	Andrew Weatherill

**Advisors**

Auditors	Mazars LLP
	90 Victoria Street Bristol, BS1 6DP
Bankers	Barclays Bank plc
	8 Market Place, Kettering, Northants
Investment Managers	Investec Wealth and Investment Limited
	2 Gresham Street, London
Solicitors	Stone King LLP
	16 St John's Lane, London

**Registered office and principal address:**

The Chartered Institute of Logistics and Transport  
Earlstrees Court  
Earlstrees Road  
Corby  
Northants  
NN17 4AX  
United Kingdom



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**Membership of Governing Groups**

The membership of the governing group for the forthcoming year is as follows:

<b>Name</b>	<b>Designation</b>	<b>Country</b>	<b>Group(s)</b>
Dato Radzak Malek	President from 01.01.2020	Malaysia	CoT (Chair), IMC, IAC (non-voting)
David Pugh	Honorary Treasurer	UK	CoT, IMC, IAC (Chair)
Rupert Nichols	Honorary Solicitor	UK	CoT, IMC, IAC
Jan Steenberg	Honorary Secretary	UK	CoT, from 01.01.2020 IMC
Jane Green	IVP	UK	CoT, IMC
Alan Jones	IVP and Chair IMC	UK	CoT, IMC
Romesh David	IVP	SL	IMC
Tom Maville	IVP	NA	IMC
Sunny Ho	IVP	HK	IMC
Fiona Knight	IVP	NZ	IMC
Ramli Amir	IVP	ML	IMC
Francis Ehiguese	IVP	NIG	IMC
Dr Newton Demba	Chair Africa Forum	ZIM	IMC
Finbarr Cleary	IVP	IRL	IMC
Dr Dorothy Chan	WiLAT Convenor	HK	IMC
Elliot Price	IYP Convenor	AUS	IMC
Mike Pestereff	Audit Committee	UK	IAC
Harriet Leung	HK Executive Manager	HK	IMC (non-voting)
Kevin Richardson	UK CEO	UK	IMC (non-voting)
Abi Sofian	Malaysia IBF lead	Malaysia	IMC (non-voting)
Andrew Weatherill	Director of Finance	UK	IMC, IAC (both non-voting)
Keith Newton	Secretary-General	UK	CoT, IMC, IAC (all non-voting)

**By order of the Trustees**



**Steve Rinsler  
Secretary to the Trustees  
31.12.2019**

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INDEPENDENT AUDITOR'S REPORT  
TO THE TRUSTEES OF THE CHARTERED INSTITUTE OF LOGISTICS AND TRANSPORT**

**Opinion**

We have audited the financial statements of The Chartered Institute of Logistics and Transport (the 'charity') for the period ended 30 September 2019 which comprise the Statement of Financial Activities, Balance Sheet and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the charity's affairs as at 30 September 2019 and of its income and expenditure for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Charities Act 2011.

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charity's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

**Other information**

The trustees are responsible for the other information. The other information comprises the information included in the Trustee's report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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**Matters on which we are required to report by exception**

In light of the knowledge and understanding of the charity and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Report.

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 require us to report to you if, in our opinion:

- the information given in the financial statements is inconsistent in any material respect with the Trustees' Report; or
- sufficient accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of Trustees**

As explained more fully in the trustees' responsibilities statement set out on page 5, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

**Use of the audit report**

We have been appointed as auditor under section 144 of the Charities Act 2011 and report in accordance with the Act and regulations made or having effect thereunder. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK). Those standards require us to comply with the Financial Reporting Council's Ethical Standard. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body for our audit work, for this report, or for the opinions we have formed.

Signed:

Mazars LLP Chartered Accountants and Statutory Auditor  
90 Victoria Street  
Bristol  
BS1 6DP  
Date: 31/01/2020

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**STATEMENT OF FINANCIAL ACTIVITIES**  
**(including Income and Expenditure Account)**

	Note	Unrestricted Funds 2019	Endowment Funds 2019	Total Funds 2019	Unrestricted Funds 2018	Endowment Funds 2018	Total Funds 2018
<b>Income and endowments from:</b>		<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Charitable activities	<b>2</b>	604	-	604	402	-	402
Investments	<b>3</b>	7	17	24	7	9	16
<b>Total income</b>		<b>611</b>	<b>17</b>	<b>628</b>	<b>409</b>	<b>9</b>	<b>418</b>
<b>Expenditure on:</b>							
Raising funds	<b>4</b>	1	4	5	2	2	4
Charitable activities	<b>5</b>	590	21	611	402	19	421
<b>Total expenditure</b>		<b>591</b>	<b>25</b>	<b>616</b>	<b>404</b>	<b>21</b>	<b>425</b>
Net gains on investments		3	9	12	4	6	10
<b>Net income</b>		<b>23</b>	<b>1</b>	<b>24</b>	<b>9</b>	<b>(5)</b>	<b>4</b>
<b>Reconciliation of funds</b>							
Funds brought forward 01 October 2018		347	555	902	338	560	898
Funds carried forward 30 September 2019		<u>370</u>	<u>556</u>	<u>926</u>	<u>347</u>	<u>555</u>	<u>902</u>

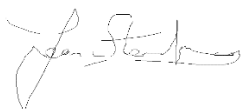
The notes on pages 14 to 19 form part of these accounts.  
The income relates to continuing activities.

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**BALANCE SHEET**

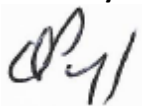
	Notes	2019 £000	2018 Restated £000
<b>Fixed assets</b>			
Investments	7	<u>799</u>	<u>812</u>
<b>Current assets</b>			
Debtors	8	105	153
Cash at bank and in hand		<u>59</u>	<u>2</u>
		<u>164</u>	<u>155</u>
<b>Current liabilities</b>			
Creditors falling due within one year	9	(37)	(65)
		<u>(37)</u>	<u>(65)</u>
<b>Current assets less current liabilities</b>		127	90
<b>Total assets less current liabilities</b>		<u>926</u>	<u>902</u>
Endowment funds	10	556	560
Unrestricted income funds	11	370	338
		<u>926</u>	<u>902</u>

The notes on pages 14 to 19 form part of these accounts

Signed on behalf of the trustees on 27/02/2020



**Jan Steenberg**  
**Secretary to the Trustees**



**David Pugh**  
**Honorary Treasurer**

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**NOTES TO THE ACCOUNTS**

**1. Accounting policies**

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the charity's financial statements are as follows:

**Basis of preparation**

The financial statements have been prepared in accordance with the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2016) (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

The charity meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

The financial statements have been prepared on the basis that the charity is a going concern. The trustees consider that there are no material uncertainties on the charity's ability to continue its activities for the foreseeable future. They have approved a detailed income and expenditure budget for y/e 30 September 2020, the charity has a regular stream of income and its reserves policy means that it will be able to meet its obligations and have sufficient time to mitigate against any unforeseen circumstances.

**Income**

Membership fee income is recognised when received and membership fee income received in advance is carried forward and recognised at the start of the period to which it relates. From 1 October 2018 the accounting policy for the recognition of educational income changed from recognition on receipt to an accruals basis. This introduced net (i.e. after bad debt provision) sales ledger debtors into the accounts of £122k. Prior year 2018 balance was reinstated as per note 8.

**Expenditure**

All expenditure is recognised in the Statement of Financial Activities on the accruals basis and has been classified under headings that aggregate all costs related to the category. Cost headings include the irrecoverable VAT attributable to that particular activity.

**Investments**

Investments held as fixed assets are a form of basic financial instrument and are initially recognised at their transaction value and subsequently stated at their fair value at the balance sheet date using the closing quoted market price. Income arising from investments is recognised as it arises and allocated to the appropriate fund on a proportionate basis agreed by the trustees. The Statement of Financial Activities includes the net gains and losses arising on revaluation and disposals throughout the year, again allocated to the appropriate fund on a proportionate basis agreed by the trustees. The charity does not acquire options, derivatives or other complex financial instruments.

**Fund accounting**

Unrestricted funds are charitable funds without any specified purpose and can be used in accordance with the charity's objects. The Endowment fund is used for the specific purpose of advancing education in the fields of logistics and transport by the provision of funds for educational purposes.

**Expenditure**

All expenditure is recognised in the Statement of Financial Activities on the accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources. Costs of generating funds are resources used by the charity to provide membership services,

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including costs relating to the Director General and Vice Presidents, and other business costs. The apportionment and allocation of costs under governance costs follow recommendations included in the SORP. Cost headings include any irrecoverable VAT attributable to that particular activity.

**Debtors and accrued income**

Debtors and accrued income are recognised where the charity has a reasonable expectation of realising an amount due from a past event where that amount can be measured or estimated reliably. Debtors and accrued income are normally recognised at their realised amount.

**Cash at bank and in hand**

Cash at bank and in hand includes cash and short term bank deposits.

**Foreign currencies**

Foreign currency transactions are translated at an average rate for the day. Assets and liabilities, expressed in foreign currencies, are translated at the rates of exchange prevailing at the balance sheet date. Exchange gains or losses are charged or credited to the Statement of Financial Activities.

**Creditors and provisions**

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount.

**Financial instruments**

The charity only has financial assets of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

**2. Income from Charitable Activities**

	Unrestricted Funds 2019	Endowment Funds 2019	Total Funds 2019	Unrestricted Funds 2018	Endowment Funds 2018	Total Funds 2018
	£000	£000	£000	£000	£000	£000
Subscriptions and fees	133	-	133	117	-	117
Education	471	-	471	285	-	285
	<u>604</u>	<u>-</u>	<u>604</u>	<u>402</u>	<u>-</u>	<u>402</u>

Income generated from subscriptions and activities with territorial organisations and branches, are accounted for in the United Kingdom and receivable in sterling.

**3. Income from Investments**

	Unrestricted Funds 2019	Endowment Funds 2019	Total Funds 2019	Unrestricted Funds 2018	Endowment Funds 2018	Total Funds 2018
	£000	£000	£000	£000	£000	£000
Income from managed portfolio	<u>7</u>	<u>17</u>	<u>24</u>	<u>7</u>	<u>9</u>	<u>16</u>

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The investment portfolio is managed by Investec Wealth and Investment Limited. Details of the valuation, asset allocation and the analysis between unrestricted funds and endowment funds are contained within note 7.

**4. Cost of Raising Funds**

	Unrestricted Funds 2019	Endowment Funds 2019	Total Funds 2019	Unrestricted Funds 2018	Endowment Funds 2018	Total Funds 2018
	£000	£000	£000	£000	£000	£000
Investment management fees	1	4	5	2	2	4

**5. Cost of Charitable Activities**

	Unrestricted Funds 2019	Endowment Funds 2019	Total Funds 2019	Unrestricted Funds 2018	Endowment Funds 2018	Total Funds 2018
	£000	£000	£000	£000	£000	£000
<b>Membership and fees:</b>						
Secretariat and member administration	87	-	87	60	-	60
Presidential and VP activity	18	-	18	35	-	35
<b>Total:</b>	<b>105</b>	<b>-</b>	<b>105</b>	<b>95</b>	<b>-</b>	<b>95</b>
<b>Education:</b>						
Moderation fees	100	-	100	56	-	56
Accreditation and examination	88	-	88	63	-	63
Development	160	-	160	111	-	111
Awards		19	19		19	19
<b>Total:</b>	<b>348</b>	<b>19</b>	<b>367</b>	<b>230</b>	<b>19</b>	<b>249</b>
<b>Annual convention:</b>						
Operating costs	12	2	14	6	-	6
<b>Total:</b>	<b>12</b>	<b>2</b>	<b>14</b>	<b>6</b>		<b>6</b>
<b>Governance:</b>						
Communications and website	46	-	46	25	-	25
Audit	6	-	6	8	-	8
Secretarial support	63	-	63	34	-	34
Finance, governance and marketing support	5	-	5	3	-	3
Governance support	5	-	5	1	-	1
<b>Total:</b>	<b>125</b>	<b>-</b>	<b>125</b>	<b>71</b>	<b>-</b>	<b>71</b>
	<b>590</b>	<b>21</b>	<b>611</b>	<b>402</b>	<b>19</b>	<b>421</b>



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CILT does not employ staff, but does enter into contracts with individuals for Secretary-General services, Professional Development services and Secretarial Support services. Included within resources expended are fees and expenses in respect of these contracts totalling £222,099 (2018: £160,305).

**6. Key Management Personnel**

There were 6 individuals considered to be key management personnel during the year (2018: 6) and these include the trustees and senior management team (Secretary General and Director of Finance). Total remuneration to key management personnel during the year was £69,780 (2018: £47,790). The Trustees and Director of Finance do not receive any remuneration.

**7. Investments**

	<b>2019</b>	<b>2018</b>
	<b>£000</b>	<b>£000</b>
<b>Cost or valuation:</b>		
At 1 October 2018	812	806
Additions	90	110
Disposals	(115)	(101)
Management Charges	(5)	(4)
Net investment gains	17	1
<b>At 30 September 2019</b>	<b>799</b>	<b>812</b>
<b>Historical cost at 30 September 2019</b>	<b>581</b>	<b>598</b>

The segregated funds are managed on a discretionary basis and are held to provide an income and capital investment return for CILT. The asset allocation of the portfolio at 30 September 2019 was:-

	<b>£000</b>	
UK Equities	359	(45%)
Overseas Equities	252	(32%)
Fixed Interest	93	(12%)
Property	42	(5%)
Infrastructure	42	(5%)
Cash	11	(1%)

All the investments were quoted on recognised stock exchanges. At 30 September 2019 there were 7 investments each of which exceeded 5% of the portfolio value. They were:

Link Fund Sol Ltd LF Lindsell Train UK Eqty	9.58%
Vanguard Funds Plc S&P 500 Ucits Etf USD Dis	8.11%
Threadneedle Inves UK Equity Income Z GBP Dis	7.67%
Artemis Fd Mngrs Income I Dis	7.36%
Jupiter UT Mngrs UK Special Situations I Inc	7.33%
Merian Invest Mgmt Merian UK Alpha U1 GBP Dis	5.24%
Ishares FTSE 100 Ishares Core FTSE 100 Ucits	5.10%

The fund manager has consolidated the General and Endowment Funds. Thus providing total investment funds which allows individual investments at a level which improves the opportunity to maximise individual investment choices whilst reducing overall transaction costs. The financial integrity of General and Endowment funds has been maintained by setting a mechanism for dividing the value of investments based of the respective value of portfolios. This was last set in January 2013. At this time Endowment Funds represented 59% of total investments and General Funds 41%. These percentages have also been used to

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determine the apportionment of Investment Income as well as losses and gains. The investments attributed to the individual funds are as follows:

	<b>2019</b>	<b>2018</b>
	<b>£000</b>	<b>£000</b>
General Fund	370	347
Endowment Fund	556	555
Total at 30 September 2019	<u>926</u>	<u>902</u>

**8. Debtors**

	<b>2019</b>	<b>2018</b>
	<b>£000</b>	<b>Restated £000</b>
Trade debtors	89	122
Accrued income	6	6
Prepayments	10	25
	<u><b>105</b></u>	<u><b>153</b></u>

The financial administration of educational income transferred from CILT Ireland to management by a contractor in the UK in the period prior to 30 September 2018. Up to 30 September 2018, educational income was recognised on the basis of cash received into the UK bank accounts. After 30 September 2018 trade debtor receipts began to be paid directly into the UK bank account enabling timely and accurate identification of trade debtors. The Trustees decided to change the accounting policy at the start of y/e 30 September 2019 so that educational income changed from being recognised on a cash received basis to an accruals basis. This created a trade debtor as at 30 September 2018 of £122k after provision for bad debt. An equivalent adjustment was made to the carried forward trade debtor as at 30 September 2017. As a result of these restatements there was no effect on the result for the y/e 30 September 2018.

**9. Creditors: Amounts falling due within one year**

	<b>2019</b>	<b>2018</b>
	<b>£000</b>	<b>£000</b>
Trade Creditors	8	22
Accruals	24	43
Deferred Income	5	0
	<u><b>37</b></u>	<u><b>65</b></u>

**10. Funds**

<b>Funds</b>	<b>Balance bf</b>	<b>Income</b>	<b>Expenditure</b>	<b>Gains &amp; Losses</b>	<b>Balance cf</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Unrestricted	347	611	(591)	3	370
Endowment	555	17	(25)	9	556
<b>Total</b>	<u><b>902</b></u>	<u><b>628</b></u>	<u><b>(616)</b></u>	<u><b>12</b></u>	<u><b>926</b></u>

On 5 November 2002 The Charity Commissioners for England and Wales approved a new endowment fund for CILT, the Education and Endowment Fund. The object of the fund is to advance education in the field of transport and logistics by the provision of scholarships and prizes, lectures, libraries and such other educational facilities and activities as shall be considered appropriate by the trustees.

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The fund was established to give CILT more flexibility in the use of the resources available from endowments, both past and present, while continuing to respect the wishes of past donors. It is managed by CILT's trustees and the Audit and Finance Committee which in turn is advised on awards and prizes by a specialist sub-committee.

**11. Analysis of net assets between funds**

	<b>Unrestricted Funds General £000</b>	<b>Restricted Funds Endowment £000</b>	<b>Total Funds £000</b>
Investments	225	555	780
Net (liabilities)/assets	5	14	19
<b>Net assets at 30 September 2019</b>	<b>230</b>	<b>569</b>	<b>799</b>

**12. Related Party Transactions**

Within resources expended is a total of £7098.15 (2018: £7,416) of expenses reimbursed to 5 trustees (2018: 5) for travel & subsistence for governance and development activities. None of the trustees received any remuneration during the year (2018: none).

CILT holds the Royal Charter and has worldwide membership through a number of territorial organisations and branches of more than 30,000 professionals and students connected with the logistics and transport industries. Set out below are the territorial organisations which have provided specific administrative duties on behalf of CILT in the period ended 30 September 2019. These amounts are included within resources expended.

	<b>2019 £000</b>	<b>2018 £000</b>
CILT UK (finance, governance, licence)	86	9
CILT Ireland (education)	4	26
CILT Hong Kong (membership)	4	4
	<b>94</b>	<b>39</b>

Included within creditors, are the following amounts owed at the year-end in relation to these services:

	<b>2019 £000</b>	<b>2018 £000</b>
CILT UK (finance and governance)	-	1
CILT Ireland (education)	-	13
CILT Hong Kong (membership)	-	-
	<b>-</b>	<b>14</b>

**13. Taxation**

CILT is a charity and as such is exempt from taxation on its income and gains to the extent that they are applied to its charitable purposes.